

Company Data

Name	Highwoods Properties
Address	3100 Smoketree Court Suite 600 Raleigh, NC 27604
Main Telephone	919-872-4924
Main Fax	919-873-0088
Website Address	www.highwoods.com
Chief Executive Officer	Ronald P. Gibson
Chief Financial Officer	Carman J. Liuzzo
Investor Relations Contact	Tabitha Zane
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Company Description

Highwoods Properties provides leasing, management, development, construction, and other services for its properties and for third parties. The company owns or has an interest in 589 office, industrial, retail, and service center properties encompassing 46.9 million square feet, including nine development projects encompassing 1.1 million square feet in Florida, Georgia, Iowa, Kansas, Missouri, North Carolina, South Carolina, Tennessee, and Virginia. Highwoods also owns approximately 1,250 acres of development land.

End-of-Year Pricing & Yield Data

Price	Annual Dividend	Dividend Yield
\$22.10	\$2.34	10.6%
Total Return		
2002	Trailing 3-Year	Trailing 5-Year
(6.26%)	7.50%	(1.56%)

Data as of 12/31/02

Source: NAREIT