

## Company Data

|                            |   |
|----------------------------|---|
| Name                       | <b>Shurgard Storage Centers</b>   |
| Address                    | <b>1155 Valley Street<br/>Suite 400<br/>PO Box 900933<br/>Seattle, WA 98109</b> |
| Main Telephone             | <b>206-624-8100</b>   |
| Main Fax                   | <b>206-624-1645</b>   |
| Website Address            | <a href="http://www.shurgard.com">www.shurgard.com</a>                          |
| Chief Executive Officer    | <b>Charles Barbo</b>  |
| Chief Financial Officer    | <b>Harrell Beck</b>   |
| Investor Relations Contact | <b>Jeffrey Szorik</b>   |
| Telephone                  | <b>206-652-3702</b>   |
| Fax                        | <b>206-652-3700</b>   |
| E-mail                     | <a href="mailto:jeffsz@shurgard.com">jeffsz@shurgard.com</a>                    |

## Company Description

Shurgard Storage Centers Inc., a real estate investment trust, develops, acquires, owns, and manages self-storage centers and related operations. The company has over 560 storage centers throughout the United States and Europe.

## End-of-Year Pricing &amp; Yield Data

| Price        | Annual Dividend | Dividend Yield  |
|--------------|-----------------|-----------------|
| \$31.34      | \$2.12          | 6.8%            |
| Total Return |                 |                 |
| 2002         | Trailing 3-Year | Trailing 5-Year |
| (1.75%)      | 26.54%          | 6.64%           |

Data as of 12/31/02

Source: NAREIT